

# LUMINOSITY SUPPLY & SOLUTIONS

CASE STUDY  
COLORADO

30 YEARS OF COLORADO LIGHTING SOLUTIONS



“Our customers appreciate the research we do to help them wrap that last piece of the project.”

Robin O’Dorisio,  
Luminosity President

## Who They Are

Luminosity Supply & Solutions is a lighting, controls, and electrical distributor founded in 1993. They are manufacturer-neutral, so their focus is entirely on reliable, high quality, high efficiency, and cost-effective products that meet customers’ needs.

## What They Do

They design solution-oriented packages around client goals, using a combination of industry experience, manufacturing partnerships, and logistical capabilities. Luminosity offers customers excellent in-house warranty administration, rebate administration and supply management.

## How They Work

“We work really hard to find a solution for our customers,” Luminosity President Robin O’Dorisio says. O’Dorisio’s mom founded the company in 1993, and in 2019, O’Dorisio bought it and took over. “We work with a lot of mid-range electrical contractors who are interested in energy efficiency but may have no idea where to start or they have a product they’re trying to match. We’re great at finding that solution or replacement part, figuring out the warranty and any rebates to help guide them and save them money. Our customers appreciate the research we do to help them wrap that last piece of the project.”

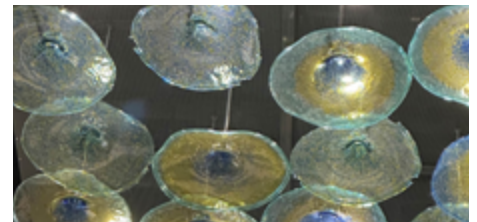
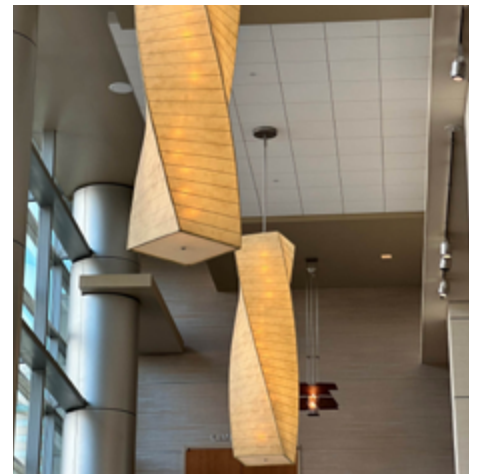
## Customer Solution Highlight

At the heart of Denver’s vibrant downtown, Luminosity’s collaboration with the Hyatt hotel stands as a beacon of innovative lighting solutions. They seamlessly integrated innovative LED technology and transformed the Hyatt’s ambiance into an unparalleled experience for guests.

“Our commitment to excellence is evident in the meticulously curated selection of the highest quality LED products, ensuring both energy efficiency and stunning visual appeal,” O’Dorisio says. “Every corner of the hotel exudes a warm, inviting glow, enhancing the guest experience, and setting a new standard in hospitality lighting. Our partnership with the Hyatt reflects a shared vision of elevating spaces through forward-thinking, sustainable, and visually captivating LED solutions.”

## Other Customer Options

They partner with CLEARresult, another energy efficiency solutions provider, and have great relationships with all of their vendors to make sure they know about the latest technology.



## FIND OUT MORE

For more information about Luminosity Supply & Solutions, please visit [LuminositySupply.com](https://LuminositySupply.com).

For more information about Xcel Energy Rebates, please visit [xcelenergy.com](https://xcelenergy.com).